|   | UM    | 31.12.2024 | 31.12.2023 |
|---|-------|------------|------------|
| Share capital                           | K lei | 48.729     | 48.729     |
| Turnover                                | K lei | 584.004    | 506.294    |
| Export sales                            | K lei | 458.805    | 410.908    |
| Share of export in turnover             | %     | 79%        | 81%        |
| Gross profit before tax                 | K lei | 104.809    | 96.956     |
| Net profit                              | K lei | 95.725     | 93.028     |
| Actual number of personnel              | No.   | 1.884      | 1.846      |
| Investment expenses<br>from own sources | K lei | 26.625     | 19.329     |
| Earnings per share                      | lei   | 0,629      | 0,611      |

## **2024 IN KEY FIGURES - PRELIMINARY VERSION**

**Chief Executive Officer,** 

**Financial Director,** 

**Alexandru Filip** 

# AEROSTAR S.A. BACĂU

# PRELIMINARY INDIVIDUAL FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED DECEMBER 31, 2024

# UNAUDITED

Prepared in accordance with the Ministry of Public Finance Order No. 2844/2016, for the approval of the accounting regulations in compliance with the International Financial Reporting Standards, including subsequent amendments and clarifications

The preliminary financial statements as of 31/12/2024 have been audited by Aerostar's internal auditor.

This report presents the unaudited preliminary financial results of Aerostar S.A. as of December 31, 2024, prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The financial results presented are preliminary and may be subject to change.

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This report presents the unaudited preliminary financial results of Aerostar S.A. as of December 31, 2024, prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The financial results presented are preliminary and may be subject to change.

# **COMPANY OVERVIEW**

AEROSTAR was established in 1953 and operates in accordance with Romanian law.

AEROSTAR S.A. conducts its activity at its registered office in Bacău, 9, Condorilor Street, postal code 600302. The company has a secondary office without legal personality (working point) in Iași, 25B Aeroportului Street and a secondary office without legal personality (working point) in Fetești, 2 Carpați Street, ap. 7.

The main field of activity of AEROSTAR S.A. is production. The company's main activity is ' Manufacturing of civil aircraft and spacecraft' - code 3031. The company has been registered as a joint-stock company at Bacău Trade Register (under registration number J1991001137040) with the current name of "AEROSTAR S.A." and has a unique identification code 950531, the European Unique Identifier (EUID) being ROONRC.J1991001137040.

The company is listed on the Bucharest Stock Exchange under the code ARS, and the records of shares and shareholders are kept, in accordance with the law, by S.C. Depozitarul Central S.A. Bucharest. During 2024, no subscriptions of new shares, participation certificates, convertible bonds, warrants, options or similar rights were registered. Throughout 2024, there was no share buyback program and no bond issuances or other similar securities.

In terms of accounting regulations, AEROSTAR S.A. is a subsidiary of IAROM S.A. and therefore, the parent company that consolidates the financial statements of the group is IAROM S.A., with unique identification code 1555301 and registered office in Bucharest, 39, B-dul Aerogării. The consolidated financial statements for the financial year 2023 were submitted to the National Agency for Fiscal Administration(A.N.A.F.) under registration no. 770692053/22.08.2024. Copies of the consolidated financial statements can be obtained from the registered office of the parent company, IAROM SA. The parent company will prepare and publish a set of consolidated financial statements in accordance with the applicable accounting regulations for the financial year ending 31.12.2024.

Management's policy is focused on maintaining a strong capital base in order to support the continuous development of the company and the achievement of its strategic objectives.

This report presents the unaudited preliminary financial results of Aerostar S.A. as of December 31, 2024, prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The financial results presented are preliminary and may be subject to change.

# ECONOMIC CONTEXT

The company's activity in 2024 was marked by significant challenges and uncertainties and their influences had a significant impact on the company's operations.

Although international traffic and passenger numbers increased, suppliers of products and services have not managed to return to pre-pandemic production capacity and a shortage of skilled personnel contributed to the global supply chain crisis. Geopolitical instability and imposed sanctions have had various impacts, forcing producers to seek alternative sourcing methods for raw materials, which slowed down the industry's recovery and led to an increase in raw material purchase prices.

The rise in production costs, overall inflation and geopolitical instabilities continue to create uncertainties regarding future business prospects. These uncertainties are causing suppliers to be reluctant to enter into long-term commitments.

Despite numerous challenges (wars, high oil prices, high interest rates and labor shortages), the International Air Transport Association (IATA) predicts that the global airline industry's net profits will reach USD 30.5 billion in 2024 with a profit margin of 3.1%.

In the defense sector, new geopolitical challenges, combined with the prioritization of military modernization, have led to strong demand in 2024 particularly for next generation weapons.

As companies in our industry prepare for the coming years several key trends are being focused on:

- Workforce;
- Introduction of new products;
- Digital transformation;
- Supply chain.

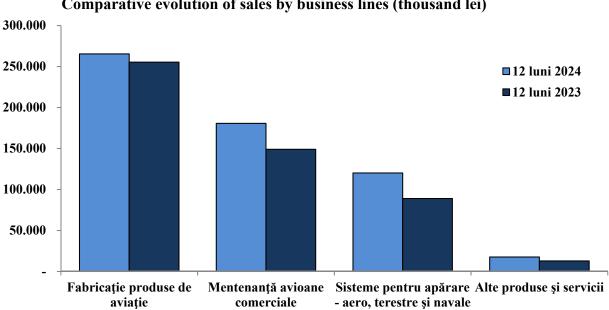
The company's perspectives are highly influenced by the global context and the evolution of key factors.

However, Aerostar has not altered its commitment to its established responsibilities. The conflict between Ukraine and Russia has not directly affected the company's business but the resulting effects remain an ongoing concern.

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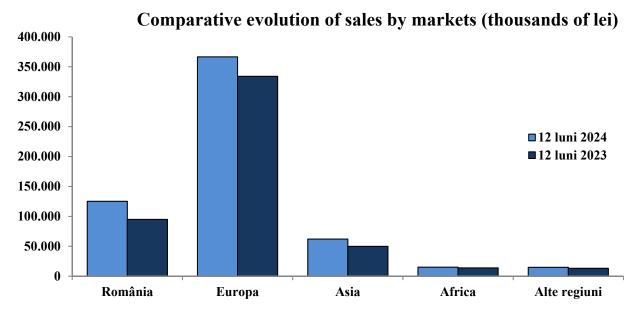
# **COMPANY SALES IN 2024**

From the turnover of 584,004 thousand lei achieved in 2024, the company sold products and services on the domestic market of 125,199 thousand lei (21%) and on the foreign market of 458,805 thousand lei equivalent (79%). Compared to the previous year, the company recorded a 15% increase in sales, consisting of increases in the following sectors: the manufacture of aviation products (+4%), maintenance of commercial aircraft (+21%), defense systems (+35%) and other products and services (+38%).



Comparative evolution of sales by business lines (thousand lei)

In terms of distribution of sales by sales markets, there was an increase in sales across all markets compared to the previous year. In Romania the increase is +32%, in Europe +10%, in Asia +24%, in Africa +9% and in other regions +12%.



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## THE AEROSTAR SHARE (ARS)

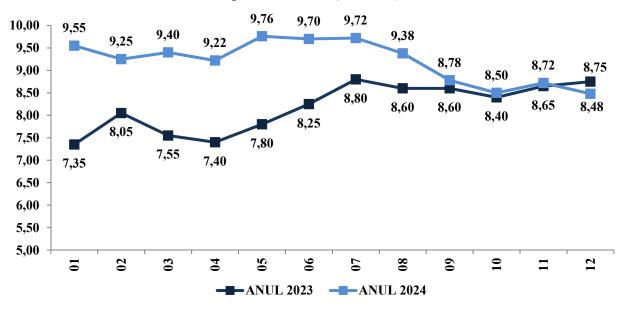
The shares of Aerostar S.A. Bacău have been traded since 1998 on the regulated market administered by the Bucharest Stock Exchange.

**Main characteristics of the securities issued:** 152.277.450 fully paid registered ordinary shares of equal par value, issued in dematerialized form and evidenced by entry in the Register of Shareholders. It is managed by Depozitarul Central S.A. Bucharest. The issuer Aerostar S.A. Bacău is registered with the following data: Unique Registration Code 950531, ISIN code ROAEROACNOR5, stock symbol ARS, all the issued shares belonging to the Standard category.

| Aerostar shares in figures:       | 31.12.2024    | 31.12.2023    | 31.12.2022    |
|-----------------------------------|---------------|---------------|---------------|
| Number of shares                  | 152.277.450   | 152.277.450   | 152.277.450   |
| Nominal value per share (lei)     | 0,32          | 0,32          | 0,32          |
| Price at end of the period (lei)* | 8,48          | 8,75          | 7,70          |
| Market capitalization (lei)*      | 1.291.312.776 | 1.332.427.688 | 1.172.536.365 |
| Maximum price (lei)*              | 10,30         | 9,50          | 9,50          |
| Minimum price (lei)*              | 8,02          | 7,00          | 6,35          |
| Earnings per share (lei)          | 0,629         | 0,611         | 0,593         |

Source: Monthly bulletin issued by Bucharest Stock Exchange

# Monthly evolution of the reference price of ARS shares in 2024 compared to the same period in 2023 (lei/share):



This report presents the unaudited preliminary financial results of Aerostar S.A. as of December 31, 2024, prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The financial results presented are preliminary and may be subject to change.

| PRELIMINARY INDIVIDUAL STATEMENT OF COMPREHENSIVE<br>INCOME |  |
|---|--|
|   |  |

| Financial performance               | UM    | 31.12.2024 | 31.12.2023 |
|-------------------------------------|-------|------------|------------|
| Turnover                            | K lei | 584.004    | 506.294    |
| Operating income                    | K lei | 633.346    | 533.062    |
| Operating expenses                  | K lei | 546.151    | 453.271    |
|                                     |       |            |            |
| Operating profit                    | K lei | 87.195     | 79.791     |
| Operating profit margin             | %     | 14,9%      | 15,8%      |
|                                     | V 1 . | 05.725     | 02.020     |
| Net profit                          | K lei | 95.725     | 93.028     |
| Net profit margin                   | %     | 16,4%      | 18,4%      |
| Other elements of the comprehensive |       |            |            |
| income                              | K lei | 4.631      | (7.370)    |
| Overall result for the fiscal year  | K lei | 100.356    | 85.658     |

Operating income increased by 19%, supported by both the increase in turnover and the rise in revenues related to finished goods inventories and production in progress.

Operating expenses increased by 20% compared to the previous year with the main factors representing higher costs for materials, employee benefits and external services:

- Materials expenses rose due to increased production activity across all business lines. This trend was amplified by global inflationary pressures, particularly on the prices of metallurgical products, chemicals and standardized components;
- Employee benefit expenses increased by 17%, driven by the expansion of the workforce and salary increases implemented for personnel retention;
- External services expenses increased by 25%, driven by increased activities in the F-16 military program, as well as collaborations with industrial partners in the manufacturing of aeronautical products.

The operating profit increased by RON 7,404 thousand, resulting in a margin of 14.9% of turnover. This margin was influenced by the evolution of the operating expenses mentioned above. Net profit achieved at the end of 2024 amounted to 95,725 thousand RON.

The positive impact of other elements of comprehensive income was mainly driven by the appreciation in the value of equity instruments recognized through other comprehensive income. The comprehensive income for the fiscal year reflects the influence of net profit and other elements of comprehensive income, showing an increase of 17% compared to 2023.

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| Financial position        | UM    | 31.12.2024 | 31.12.2023 |
|---------------------------|-------|------------|------------|
| Fixed assets (net values) | K lei | 236.090    | 248.385    |
| Current assets            | K lei | 578.429    | 498.060    |
| Share capital             | K lei | 48.729     | 48.729     |
| Company equity            | K lei | 620.334    | 551.957    |
| Total liabilities         | K lei | 109.077    | 91.914     |

At the end of 2024, the company's assets reached a value of 814,519 thousand RON, an increase of 9% compared to the end of the previous year. This growth was mainly driven by a 16% increase in current assets, supported by growth in trade receivables, inventories and cash equivalents.

The total liabilities of the company amount to 109,077 thousand lei, marking an increase of 19% compared to the previous year. The main contribution to this dynamic was generated by short-term trade payables, influenced by the intensification of production activity. At the end of 2024, the company has no financial liabilities.

Equity increased by 68,377 thousand RON, as a result of the positive net profit achieved at the financial year-end, as well as the revaluation at fair value of equity instruments recognized in other comprehensive income. This increase was partially influenced by the distribution of dividends related to the financial year 2023.

Chief Executive Officer,

**Financial Director**,

Alexandru Filip

| Indicator                 | 31.12.2024           | 31.12.2023           |
|---------------------------|----------------------|----------------------|
| Net profit margin         | 16,39%               | 18,37%               |
| Cash and cash equivalents | 260.403 thousand lei | 245.792 thousand lei |
| Net cash flow             | 106.830 thousand lei | 89.796 thousand lei  |
| Debt ratio indicator      | 0                    | 0                    |
| Current ratio             | 7,41                 | 8,30                 |
| Receivables turnover      | 47 days              | 52 days              |
| Fixed assets turnover     | 2,47                 | 2,22                 |

## PRELIMINARY ECONOMIC AND FINANCIAL INDICATORS

The net profit margin is 16.39% compared to 18.37% in the previous year, which is impacted by the value of inventory adjustments. However, the indicator remains within the budgeted range.

The Cash and cash equivalents indicator has increased by 5.94% compared to the previous year. The Net Cash Flow indicator has increased by 18.97% RON compared to the previous year. The Debt ratio indicator is 0. The company finances its operations using only equity capital.

The current ratio indicator is 7.41 in 2024, showing a slight decrease from the previous year. This trend is due to the different growth rate of current assets compared to current liabilities.

The receivables turnover indicator (average collection period of trade receivables) is 47 days compared to 52 days in the previous year. The fixed assets turnover indicator has increased to 2.47 compared to 2.22 in the previous year.

Despite the market challenges, the company continued to maintain a high level of performance in its economic and financial indicators.

Chief Executive Officer,

**Financial Director**,

Alexandru Filip

### AEROSTAR S.A. BACĂU PRELIMINARY COMPANY STATEMENT OF PROFIT OR LOSS FOR THE FINANCIAL YEAR ENDED ON 31 DECEMBER 2024 (unless specified otherwise, all amounts are stated in thousand lei)

|   | Note   | 31 December<br>2024 | 31 December<br>2023 |
|---|--------|---------------------|---------------------|
| Operating income  |        |                     |                     |
| Sales revenue   | 19     | 584.004             | 506.294             |
| Other revenue   | 19     | 2.489               | 2.894               |
| Income from stocks of finished goods and production in progress | 19     | 45.210              | 22.386              |
| Income from the production of fixed assets                      | 19     | 1.338               | 877                 |
| Income from operating subsidies                                 | 19     | 305                 | 611                 |
| Total operating income  | - ·    | 633.346             | 533.062             |
| Operating expenses  |        |                     |                     |
| Material expenses   | 20     | (264.474)           | (219.820)           |
| Expenses on employee benefits                                   | 20     | (202.037)           | (172.440)           |
| Expenses on depreciation of fixed assets                        | 5;6;20 | (27.110)            | (25.946)            |
| Net income (expenses) from current asset adjustments            | 20     | (11.034)            | (14.760)            |
| Net income (expenses) from provision adjustments                | 20     | 17.489              | 27.240              |
| Outside services expenses                                       | 20     | (50.426)            | (40.454)            |
| Other expenses  | 20     | (8.559)             | (7.091)             |
| Total operating expenses  |        | (546.151)           | (453.271)           |
| Profit/loss from operating activity                             | - ·    | 87.195              | 79.791              |
| Financial income  | 21     | 24.927              | 24.823              |
| Financial expenses  | 22     | (7.313)             | (7.658)             |
| Financial profit/loss   | <br>   | 17.614              | 17.165              |
| Profit before tax   | - ·    | 104.809             | 96.956              |
| Tax on current and deferred profit                              | 17;23  | (9.084)             | (3.928)             |
| Net profit of the period  |        | 95.725              | 93.028              |

### **Chief Executive Officer**,

Alexandru Filip

**Financial Director**,

#### AEROSTAR S.A. BACĂU COMPANY STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED ON 31 DECEMBER 2024 (unless specified otherwise, all amounts are stated in thousand lei)

|   | 31 December<br>2024 | 31 December<br>2023 |
|---|---------------------|---------------------|
| Net profit for the period   | 95.725              | 93.028              |
| Deferred income tax recognised on account of company equity                                 | (3.739)             | (3.605)             |
| Fair value revaluation of equity instruments through other comprehensive income             | 7.890               | (3.839)             |
| Gain transferred to retained earnings on sale<br>of company equity instruments through AECP | 480                 | 74                  |
| Other comprehensive income  | 4.631               | (7.370)             |
| Total comprehensive income for the period   | 100.356             | 85.658              |

Chief Executive Officer,

Alexandru Filip

**Financial Director**,

#### AEROSTAR S.A. BACĂU PRELIMINARY COMPANY STATEMENT OF THE FINANCIAL POSITION FOR THE FINANCIAL YEAR ENDED ON 31 DECEMBER 2024 (unless specified otherwise, all amounts are stated in thousand lei)

|  | Note  | 31 December<br>2024  | 31 December 2023  |
|--|---|--|---|
| ASSETS   | _   |  |   |
| Non-current assets   |   |  |   |
| Property, plant and equipment  | 6   | 159.745  | 159.487   |
| Intangible assets  | 5   | 1.788  | 1.808   |
| Investment property  | 6   | 6.598  | 7.296   |
| Rights to use assets under lease   | 32  | 1.723  | 1.746   |
| Fixed financial assets   | 7   | 46.133   | 57.732  |
| Receivables on deferred income tax   | 17  | 20.103   | 20.316  |
| Total non-current assets   |   | 236.090  | 248.385   |
| Current assets   |   |  |   |
| Inventories  | 10  | 206.205  | 161.042   |
| Trade receivables and other receivables  | 8;9;18  | 110.772  | 90.175  |
| Current corporate tax receivables  | 23  | -  | 262   |
| Short-term prepaid expenses  | 31  | 1.049  | 789   |
| Cash and cash equivalents  | 11  | 260.403  | 245.792   |
| Total current assets   |   | 578.429  | 498.060   |
| Total assets   |   | 814.519  | 746.445   |
| Current result<br>Result carried-forward<br>Reserves<br>Deferred income tax recognized on equity<br>Distribution of profit for legal reserve<br><b>Total company equity</b><br>Long-term liabilities<br>Liabilities regarding deferred income tax<br>Subsidies for long-term investments | $ \begin{array}{c} 12\\ 12\\ 12\\ 17\\ 12\\ 12\\ 12\\ 12\\ 17\\ 14\\ 16\\ 16\\ 16\\ 12\\ 17\\ 14\\ 16\\ 16\\ 16\\ 12\\ 16\\ 16\\ 16\\ 16\\ 16\\ 16\\ 16\\ 16\\ 16\\ 16$ | 95.725<br>54.374<br>467.681<br>(27.444)<br>(18.731)<br><b>620.334</b><br>28.834<br>724 | 93.028<br>51.577<br>410.028<br>(23.481)<br>(27.924)<br><b>551.957</b><br>25.191<br>1.550<br>1.400 |
| Other long-term liabilities  | 16  | 1.467  | 1.490   |
| Total long-term liabilities  | 13  | <u>31.025</u><br>43.866  | <u>28.231</u><br>55.511   |
| Long-term provisions<br>Current liabilities  | 13  | 43.800   | 55.511  |
| Trade liabilities  | 15.10   | 59.246   | 48.059  |
|  | 15;18   | 39.240   | 48.039  |
| Current corporate income tax liability   | 23<br>31  | 2 1 1 9  | 2.916   |
| Prepaid income<br>Subsidies for short-term investments   | 14  | 3.448<br>828   | 830   |
| Other current liabilities  | 14  | 14.523   | 11.878  |
|  | 10  |  |   |
| Total current liabilities<br>Short-term provisions   | 13  | 78.052 41.242  | <u>63.683</u><br>47.063   |
| Total provisions   |   | 85.108   | 102.574   |
| Total liabilities  |   | 109.077  | 91.914  |
| Total company equity, liabilities and provisions   |   | 814.519  | 746.445   |
| i otar company equity, naointies and provisions  | <u> </u>  | 014.319  | /40.443   |

### Chief Executive Officer,

#### Alexandru Filip

## **Financial Director**,

### AEROSTAR S.A. BACĂU PRELIMINARY COMPANY STATEMENT OF CASH FLOWS (DIRECT METHOD) FOR THE FINANCIAL YEAR ENDED ON 31 DECEMBER 2024 (unless specified otherwise, all amounts are stated in thousand lei)

|  | Note  | 31.12.2024 | 31.12.2023      |
|--|-------|------------|-----------------|
| CASH FLOWS FROM OPERATING  |       |            |                 |
| ACTIVITIES<br>cash collected from customers  |       | 591.206    | 527.562         |
| tax and excise recoveries from the State Budget                                    |       | 13.031     | 3.851           |
| subsidies received from the State Budget   |       | 309        | 617             |
| payments to suppliers  |       | (348.789)  | (310.714)       |
| payments to employees  |       | (121.949)  | (106.194)       |
| payments of taxes, contributions and duties to the State Budget                    |       | (86.234)   | (74.449)        |
| payments of profit tax to the State Budget   |       | (9.256)    | (6.969)         |
| NET CASH FROM OPERATING  | 27    | 38.318     | 33.704          |
| ACTIVITIES   | 21    | 50.510     |                 |
| CASH FLOWS FROM INVESTING  |       |            |                 |
| ACTIVITIES   |       | 8.969      | 14500           |
| interest income from bank deposits<br>proceeds from sale of financial fixed assets | 27    | 20.468     | 14.508<br>8.283 |
| proceeds from non-reimbursable funds   | 21    | - 20.400   | 381             |
| dividends received from other entities   |       | 3.498      | 3.645           |
| dividends received from affiliated entities  |       | 516        | 153             |
| payments for purchase of financial fixed assets                                    | 7, 27 | -          | (10.653)        |
| payments for purchase of property, plant and equipment and intangible assets       |       | (26.952)   | (22.833)        |
| NET CASH FROM INVESTMENTS  | 27    | 6.499      | (6.516)         |
| CASH FLOWS FROM FINANCING  |       |            |                 |
| ACTIVITIES   |       |            |                 |
| gross dividends paid   |       | (30.893)   | (26.370)        |
| NET CASH FROM FINANCING<br>ACTIVITIES  | 27    | (30.893)   | (26.370)        |
| Net increase/decrease in cash and cash equivalents                                 |       | 13.924     | 818             |
| Cash and cash equivalents at the beginning of the period                           |       | 245.792    | 246.173         |
| Effect of exchange rate changes on cash and cash equivalents                       | 27    | 687        | (1.199)         |
| Cash and cash equivalents at the end of the period                                 | 11    | 260.403    | 245.792         |

Chief Executive Officer,

**Financial Director**,

Alexandru Filip

#### AEROSTAR S.A. BACĂU PRELIMINARY COMPANY STATEMENT OF CHANGES IN COMPANY EQUITY FOR THE FINANCIAL YEAR ENDED ON 31 DECEMBER 2024 (unless specified otherwise, all amounts are stated in thousand lei)

|   | Share<br>capital | Reserves | Reserves from<br>revaluation of<br>financial assets<br>through other<br>comprehensive<br>income | Deferred income<br>tax recognised as<br>company equity | Result<br>carried<br>forward | Result for<br>the period | Total<br>company<br>equity |
|---|------------------|----------|---|--|------------------------------|--------------------------|----------------------------|
| Comprehensive result  |                  |          |   |  |                              |                          |                            |
| A. Balance on 1 January 2024  | 48.729           | 407.359  | 2.669   | (23.481)   | 51.577                       | 65.104*                  | 551.957                    |
| Profit for the period   |                  |          | -   | -  | -                            | 95.725                   | 95.725                     |
| Other comprehensive income<br>Set up of deferred income tax recognised as company<br>equity   |                  |          |   | (3.964)  | 225                          |                          | (3.739)                    |
| Allocation of the profit for the financial year 2023 to<br>the uses decided by the shareholders at the OGMS on<br>18 April 2024 (Note 12) |                  |          |   |  | 65.104                       | (65.104)                 | -                          |
| Allocation of the profit made in 2024 to tax relief reserves, in gross amounts  |                  | 18.731   |   |  |                              | (18.731)                 | -                          |
| Gain transferred to retained earnings on sale of equity instruments through other comprehensive income                                    |                  |          | (2.448)   |  | 2.928                        |                          | 480                        |
| Revaluation at fair value of equity instruments through other comprehensive income  |                  |          | 7.890   |  |                              |                          | 7.890                      |
| Transfer to reserves of retained earnings representing surplus from revaluation reserves  |                  | 356      |   |  | (356)                        |                          | -                          |
| Total comprehensive income for the period   |                  | 19.087   | 5.441   | (3.964)  | 67.901                       | 11.890                   | 100.356                    |
| Reserves distributed from the profit of 2023<br>Dividends distributed for 2023  |                  | 33.125   |   |  | (33.125)<br>(31.979)         |                          | - (31.979)                 |
| Transactions with shareholders recognised directly in equity  | -                | 33.125   | -   | -  | (65.104)                     |                          | (31.979)                   |
| B. Balance on 31 December 2024  | 48.729           | 459.571  | 8.110   | (27.445)   | 54.374                       | 76.994**                 | 620.334                    |
| C. Changes in equity (Note 12)  |                  | 52.212   | 5.441   | (3.964)  | 2.797                        | 11.890                   | 68.377                     |

\* The result on 31.12.2023 is 93.028 thousand lei and is influenced by the distribution of profit on other reserves from tax facilities in the amount of 27.924 thousand lei;

\*\* The result on 31.12.2024 is 95.725 thousand lei and is influenced by the distribution of profit on other reserves from tax facilities in the amount of 18.731 thousand lei;

Chief Executive Officer, Alexandru Filip Financial Director, Doru Damaschin